



Listening Worksheet

A. Listen to the conversation and fill in the gaps with the correct word. Use Correct Spelling. (½ pt. for correct word/ ½ pt. for spelling)

- A. The guest speaker is a ¹_____ in ²_____ and a Director of Management Profilers in the UK.
- B. The majority of people are truly convinced that liars show ³_____ ⁴_____ that indicate signs of lying.
- C. It is widely believed that liars do not ⁵_____ at the people they address when they lie.
- D. There is no ⁶_____ reaction that can help listeners identify liars and unmask their deception.
- E. It is really hard to ⁷_____ lies from different levels of truth, especially in the ⁸_____ world.
- F. The art of lying is greatly ⁹_____ in many businesses.
- G. Liars are generally trained to be ¹⁰_____. Moreover, they tend to make fewer ¹¹_____ in speech and rarely correct ¹²_____ or ¹³_____ as they speak.
- H. Most companies train their sales representatives to hide their ¹⁴_____ speech by adding mistakes and ¹⁵_____.

B. Choose the correct answer to answer the following questions. Choose ONLY ONE answer.

- 1. How does the host feel about the lecture?**
- a) He is enthusiastic and excited about it.
 - b) He is dispassionate and disinterested in it.
 - c) He is indifferent and is reluctant to introduce guest speaker.
- 2. What is the guest speaker's main field of interest?**
- a) Psychology and Criminal investigation
 - b) Academia and management



c) Health and human behaviour

3. How can the lecture be described?

a) Academic and informative

b) Light and trivial

c) Complex and hard to follow

4. Where does the talk take place?

a) In a lecture hall

b) In a studio

c) In a company

5. What is the purpose of the lecture?

a) Responding to a survey carried out among university students

b) Changing ideas about a certain topic

c) Entertaining audience

6. What is the relationship between the two speakers?

a) Friendship

b) Guest-host

c) Business partners

7. How did the guest speaker affect her audience?

a) She persuasively rejected and changed their concepts of lying.

b) She affirmed their ideas about lying.

c) She did not address the topic of lying.

8. What have most researches carried out on lying proved?

a) There are no physical symptoms for it.

b) It is essential for business success.

c) It is common among all people.

C. What are the THREE facts that could be deduced from the talk? Choose from the following options.

a) Lies and truth sometimes cannot be separated, especially in business.

b) Even the most skillful of liars tend to overdo their techniques sometimes.

c) Lying is hard to be detected.

d) Lying is essential for survival.



Answer Key

A. Gap Filling

1. Lecturer
2. Psychology
3. Physical
4. Characteristics
5. Look
6. Physical
7. Separate
8. Business
9. Valued
10. Persuasive
11. Errors
12. Information
13. Details
14. Planned
15. Pauses

B. Multiple Choices

1. A
2. B
3. A
4. A
5. A
6. B
7. A
8. A

C. Choosing Facts

(a/ b/ c)